

# Welcome to Link Logistics Real Estate.

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Dear Link Logistics Customer,

We are excited to welcome you to our property! We are thrilled to have you as a partner and are committed to providing you and your organization with the necessary resources and services to support your success.

As a tenant at a Link Logistics property, you will work alongside some of the most talented, customer centric, and energetic individuals in the Real Estate industry. We value our tenants most, as we know that you are the true foundation of our success.

For business leaders like yourself, efficient business operations are always top-of-mind. Rapid growth and driving efficiencies have undoubtedly been the driving force behind Link's business plan; with our accelerated growth strategy, we have grown Link's logistics real estate portfolio to 400,000,000 sq. ft. and added hundreds of internal Link team members within just a few years.

As we continually work to improve our customer experience, we are improving our offerings and services every day. You can soon look forward to an improved tenant portal experience, discounted material and service opportunities, renewable energy generation, and LED lighting and energy efficiency programs!

Thank you for being a part of the Link family. We are confident that with tenants like you operating and growing your business in our properties, Link will continue to be regarded as the premier logistics real estate operator.

Cheers,

Joe Lopez  
Senior Vice President, Property Operations



# Logistics Real Estate for Tomorrow's Economy

Link Logistics operates the largest portfolio of high-quality logistics real estate assets in strategic last-mile locations exclusively in the U.S.

ESTABLISHED BY  
BLACKSTONE IN

2019

EMPLOYEES

500+

FOOTPRINT

420 mft<sup>2</sup>+

DEVELOPMENT PIPELINE

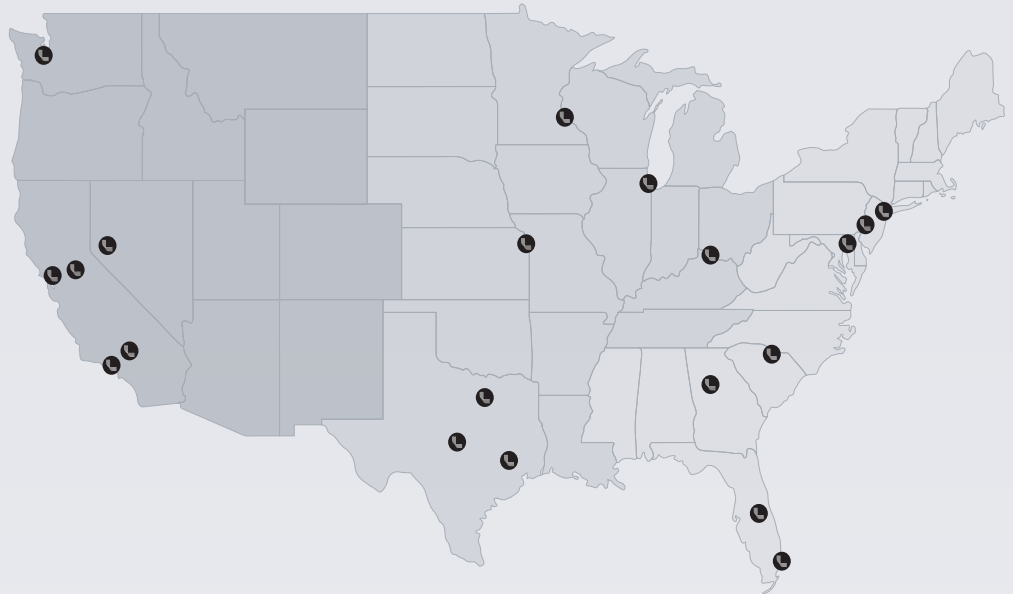
\$1.8b+

CUSTOMERS

6,100+

## Advanced Logistics Facilities Serving Major U.S. Distribution Markets

Broad selection of last-mile facilities and large distribution centers in key strategic distribution hubs. More than 3,000 properties serving every major U.S. metropolitan region helping customers move goods from coast to coast



### WEST

122 mm total SF

1,051 properties

### CENTRAL

141 mm total SF

866 properties

### EAST

159 mm total SF

1,093 properties

## Our Differentiated Approach to Serve Customers

- 1 On the ground teams with local operating expertise located in each of our markets
- 2 Implementing emerging logistics technology to lower operating costs and improve delivery speeds
- 3 Positioning customers for warehousing, distribution and consumption patterns of tomorrow

## Sustainability is Integral to How We Operate and Fundamental to Our Success



Moving 100% of operations to renewable energy sources by 2024 and achieving carbon neutral operations by 2025



Partnering with EPA's ENERGY STAR program to improve energy performance and reduce long-term environmental impact



Pursuing green building certifications, investing in new infrastructure and technology

### MEDIA CONTACT

Please direct all media inquiries to [LinkLogistics-JF@joelefrank.com](mailto:LinkLogistics-JF@joelefrank.com)

90 Park Ave, 32nd Floor New York, NY 10016

T +1 212 297 1000 F +1 212 297 1090

[linklogistics.com](http://linklogistics.com)



# Tenant Portal Register Today!

Link utilizes Commercial Café, a user-friendly portal that will provide you with easy access to important account information, including:

- Monthly statements
- Rent payment history
- Lease documents
- Ability to submit maintenance requests

1. Go to [contactupdates.linklogistics.com](http://contactupdates.linklogistics.com)

2. Select **"Additional Access to Tenant Portal"**  
*Form is multiselect if you would like to update yourself as another contact type.*

3. Complete the confirmation email from [no-reply@commericalcafes.com](mailto:no-reply@commericalcafes.com)

Additional Access to Tenant Portal  
*Review monthly statements, rent payment history, and the ability to submit maintenance requests*

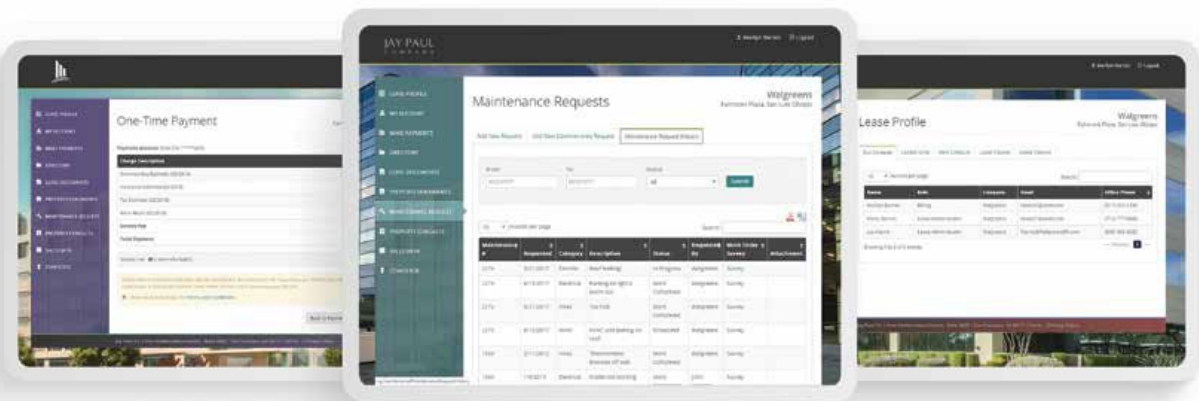
First Name  LastName

Street  Street 2

City  State

Phone Number \*  Email \*

*Format 999-999-9999*





# Corporate Responsibility

**As a logistics real estate company, purpose-built and specifically designed for today's evolving supply chain, we understand that minimizing our environmental impact and promoting the achievements of our employees is core to the success of our business.**

We are committed to driving this value across all stakeholders through operations that prioritize efficiency and environmental stewardship, exercising best-in-class social practices that benefit the communities in which we operate and serving as an exemplary corporate citizen while ensuring all stakeholders are valued and respected.

## **SUSTAINABILITY ACCOUNTING STANDARDS BOARD (SASB)**

We are proud to be the first private company to join the SASB alliance, alongside other asset owners, managers, companies, and service providers.

SASB is leading the global effort in exploring best practices and supplementing the need for standardized and effective ESG integration into the mainstream investment practices of today's capital markets.



ORGANIZATIONAL  
MEMBER





# Corporate Responsibility

## QUESTIONS?

Sustainability questions can be directed to the Link ESG team at [sustainability@linklogistics.com](mailto:sustainability@linklogistics.com).

## SUSTAINABILITY GOALS

### CDP Disclosure Insight Action

As we work towards our ambitious sustainability goals, Link has committed to disclosing our 2020 emissions through CDP's climate change questionnaire.

We are proud to join the thousands of companies driving corporate environmental transparency and benchmarking our progress. As part of our ESG initiatives, Link has many partnerships that we can share with our tenants. One of our most exciting partnerships is with ENERGY STAR.

### Energy Star

Link has partnered with ENERGY STAR for Utility Benchmarking using their ENERGY STAR Portfolio Manager (ESPM) for both Compliance and non-compliance markets. Link's goal is to have 100% of its portfolio benchmarked by the end of 2021.

